

■ POLK ■ DES MOINES ■  
**TAXPAYERS**  
■ ASSOCIATION ■

September 2007

Volume 25, No. 8

**POLK-DES MOINES TAXPAYERS ASSOCIATION**  
**4TH QUARTER BOARD MEETING**  
**TUESDAY, OCTOBER 30TH at 7:30AM**  
**BREAKFAST WITH RON OLSON**  
**POLK COUNTY ADMINISTRATOR**

**BMC PAYER MIX ANALYSIS**

PAYER	GROSS REVENUES	CONTRACTUAL ALLOWANCES	NET REVENUES	PERCENT REALIZED
Medicare	\$18,034,000	\$8,472,000	\$9,562,000	52.8%
Medicaid	\$22,860,000	\$11,248,000	\$11,612,000	50.6%
IowaCare	\$31,717,000	\$31,717,000	\$0.00	0%
Commercial	\$9,050,000	\$2,226,000	\$6,824,000	75.4%
PCHS	\$3,212,000	\$861,000	\$2,351,000	73.2%
Charity Care/Bad Debt	\$28,012,000	\$26,639,000	\$1,373,000	4.9%
<b>TOTALS</b>	<b>\$112,885,000</b>	<b>\$81,163,000</b>	<b>\$31,722,000</b>	<b>28.1% (a)</b>

(a) Overall net collections reported at 28.1% due to allowance for clean up of Engage 1500 billing. The budget for FY2008 is 30.7% and the historical trend is higher.

All of the above net collections for the payers other than bad debt and Charity Care are overstated due to the treatment of the patient co-pays in the Bad Debt/Charity Care lines.

A positive shift of 1% in gross revenues would be close to \$1,000,000 more in insured revenues with a average of 70% Net or more.

Ways to improve this mix include 1) working with employers for insurance coverage, 2) developing services that meet the needs of covered members, & 3) looking at steering BMC employees to use the services through the benefits package.

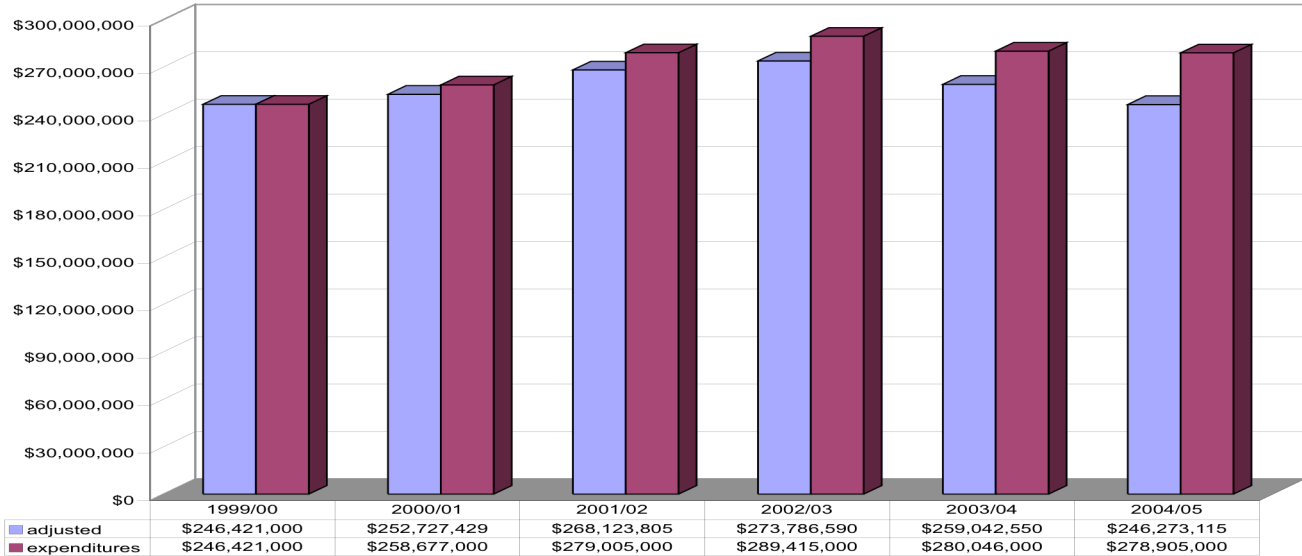
1. The Iowa Care program shows no payments since this is a Medicaid pre-paid managed care type program without actual patient payments. The hospital payments are received through a set agreement between the State and Broadlawns, and are a repayment of county tax funds plus a program incentive.

2. The hospital payer mix is not as high in commercial coverage but higher in self-pay, bad debts and county assistance such as Iowa Care due to Broadlawns being the safety net hospital for low-income patients as being a community hospital.

## DMPS EXPENDITURES/EXPENSES 99/00 – 04/05

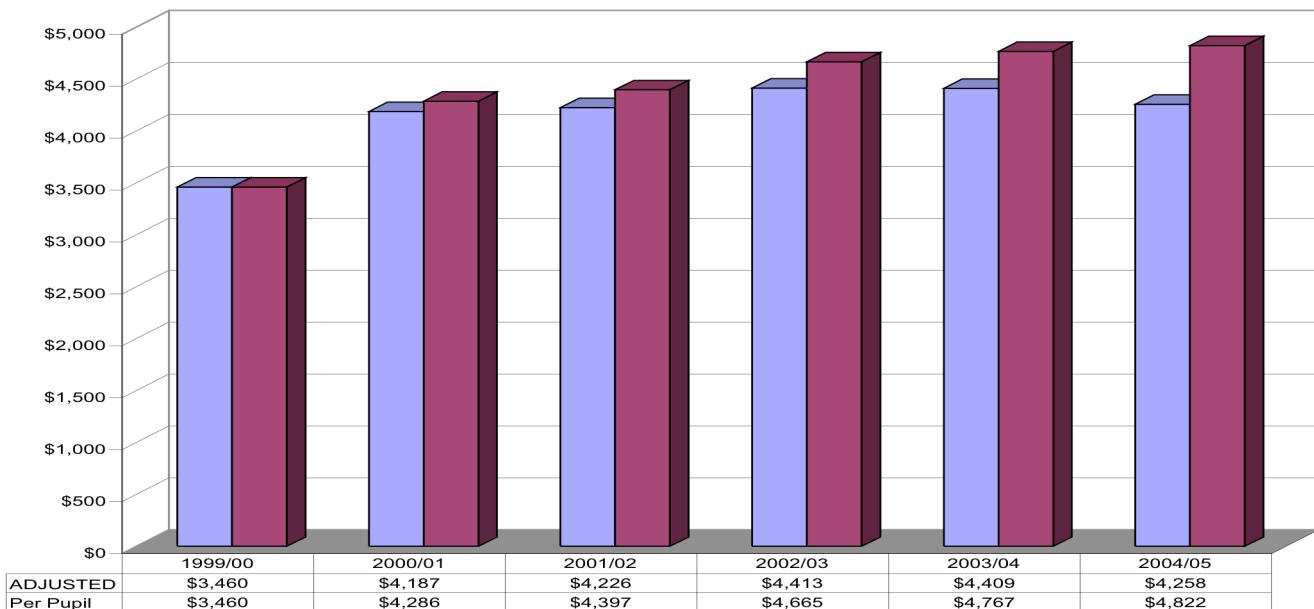
TOTAL DOLLAR EXPENDITURES The chart reveals the total dollars spent by DMPS from 1999/00 through 2004/05.

**TOTAL EXPENDITURES W/O CAPITAL EXPENDITURES**



TOTAL REVENUE FROM LOCAL SOURCES - Includes all sources: property tax, funds from other districts, & other taxes (sales tax) and charges. This chart indicates that in Actual dollars Local Revenue continues to increase independent from enrollment. With per pupil Adjusted dollars, Total Revenue decreased by \$151.

**TOTAL REVENUE FROM LOCAL SOURCES**



The entire project can be viewed on the website at [www.polkdesmoimestaxpayers.org](http://www.polkdesmoimestaxpayers.org) under DMPS 99/00 - 04/05

**POLK COUNTY E911 SERVICE BOARD**

**FY 06/07 Project Expenditures by Public Safety Answering Point (PSAP)**

<b>City of Des Moines</b>		
<b>No.</b>	<b>Description</b>	<b>Expended</b>
1.	Technical Support - DB Admin., GIS Analyst, CAD Specialist & Technician, MDC Specialist	\$226,781.65
2.	MDC Acquisition and Project Costs	204,340.00
3.	Maintenance Agreements - Software/Equipment	148,185.59
4.	Gold Elite Console & Memory Upgrade	39,329.00
5.	9-1-1 Data Hardware & Software	15,737.00
6.	Computer Aided Dispatch Audit	15,106.91
7.	Communications Towers - Rental, Equipment & Evaluation Services	13,080.00
8.	Computer, Training & Misc. Equipment for Dispatch	7,133.05
9.	Back-Up TDD Equipment	931.90
<b>Total - City of Des Moines</b>		<b>\$ 670,625.10</b>

<b>Polk County</b>		
<b>No.</b>	<b>Description</b>	<b>Expended</b>
1.	Intergraph I/Mobile Software - acquire and implement, finalize FY 07/08	245,937.05
2.	Tech Support - Network Manager and CAD/RMS Address Book Admin.	159,317.83
3.	Intergraph I/Fire Software - acquire and implement, complete	36,700.00
<b>Total - Polk County</b>		<b>\$ 441,954.88</b>

<b>WestCom</b>		
<b>No.</b>	<b>Description</b>	<b>Expended</b>
1.	Mobile Data Computers Acquisition & Implementation	286,667.05
2.	Mobile & Portable Radios	193,304.80
3.	GIS/Mapping Coordinator & Technician - WDM Contract	112,500.00
4.	Maintenance Agreements	99,154.03
5.	H.T.E. Message Switch	70,212.43
6.	Computer Aided Dispatch (CAD) Upgrades	63,013.00
7.	Upgrade to Power 911	60,141.86
8.	Communication Center Improvements	48,204.45
9.	Code Red Alerting	30,000.00
10.	Radio System Upgrade	15,358.26
11.	Public Safety Phone System	15,122.94
12.	Back Up Radio System	7,259.00
13.	Dispatch Console Upgrade - Looking Glas Map 4th Console	5,000.00
14.	Training - Communication Staff	2,830.00
15.	Misc. Other Equipment	2,156.48
16.	Upgrade Emergency Medical Dispatch (MED) Software	-
<b>Total - WestCom (Clive, Urbandale, West Des Moines)</b>		<b>\$ 1,010,924.30</b>

**Total - PSAP Projects** **\$ 2,123,504.28**

POLK COUNTY E911 FINANCIAL SUMMARY FY 06/07 Fourth Quarter July 1 - June 30, 2007	#1201	#1202	#1203	#1204	#1205	Subtotal	E911 Fund Grand Total
	Operational Expenses A	Wireless Projects - LL Dist. B	Des Moines LL/WL Project Funds C	Polk County LL/WL Project Funds D	WestCom LL/WL Project Funds E	PSAP LL Distributions F = (C + D + E)	G = (A + B + F)
<b>Beginning Fund Balance 07/01/06</b>	\$ (416.83)	\$ 193,737.44	\$ 662,923.27	\$ 645,200.89	\$ 714,480.43	\$ 2,022,604.59	\$ 2,215,925.20
<b>Revenues</b>							-
<b>Operational Revenues</b>							
Operating Transfers / PC	416.83	-	-	-	-	-	416.83
Interest Income	-	3,206.70	46,870.24	46,253.16	35,031.57	128,154.97	131,361.67
<b>Surcharge Funds</b>							
Wireless Surcharge Distributions - State	117,759.63	109,934.29	-	-	-	-	227,693.92
Phase II Wireless Distributions to PSAP's - State (1)	-	-	20,000.00	20,000.00	20,000.00	60,000.00	60,000.00
E911 Land Line Surcharge Proceeds	-	0.16	888,989.32	691,115.48	687,083.73	2,267,188.53	2,267,188.69
<b>Subtotal Revenues</b>	\$ 118,176.46	\$ 113,141.15	\$ 955,859.56	\$ 757,368.64	\$ 742,115.30	\$ 2,455,343.50	\$ 2,686,661.11
<b>Expenses</b>							
<b>Operational Expenses</b>							
E911 Monthly Exp. / Trunk Infrastructure & DB Mgt.	\$ 117,759.63	\$ -	\$ -	\$ -	\$ -	\$ -	117,759.63
<b>Surcharge Funds</b>							
Fund Support (Off. Pub. - Budget)	-	110.02	-	-	-	-	110.02
Intergraph mapping training	-	7,500.00	-	-	-	-	7,500.00
PSAP Projects - LL	-	-	670,625.10	441,954.88	1,010,924.30	2,123,504.28	2,123,504.28
<b>Subtotal Expenses</b>	\$ 117,759.63	\$ 7,610.02	\$ 670,625.10	\$ 441,954.88	\$ 1,010,924.30	\$ 2,123,504.28	\$ 2,248,873.93
<b>FY 06/07 Activity - 06/30/2007</b>	\$ 416.83	\$ 105,531.13	\$ 285,234.46	\$ 315,413.76	\$ (268,809.00)	\$ 331,839.22	\$ 437,787.18
<b>Ending Fund Balance 06/30/2007 (2, 3)</b>	\$ (0.00)	\$ 299,268.57	\$ 948,157.73	\$ 960,614.65	\$ 445,671.43	\$ 2,354,443.81	\$ 2,653,712.38

(1) Appropriation from new legislation, projects and expenditures to be identified and reported by December 2007.

(2) Ending Fund Balances: The City of Des Moines and Polk County have jointly reserved approximately \$1 million in balances as match to the Federal Radio Interoperability Grant. Funds will be expended over the next two fiscal years and used to leverage over \$3 million in Federal funding.

(3) Ending Fund Balances Wireless Projects: Balances include approximately \$80,000 designed for ongoing maintenance for the COPLINK system, a multi-jurisdictional information sharing and investigative software.

**POLK COUNTY  
1ST QUARTER AMENDMENT**

in millions

<b>ALL FUNDS</b>	<b>CURRENT</b>	<b>VARIANCE</b>	<b>AMENDED</b>
BEG. BALANCES	\$73.4	\$25.5	\$98.9
EXPENDITURES	(\$229.6)	(\$29.7)	(\$259.3)
REVENUES	\$200.1	\$6.5	\$206.7
NET TRANSFERS	\$4.9	\$3.2	\$8.1
BAL GAINED/(USED)	(\$24.6)	(\$19.9)	(\$44.5)
 END BALANCES	 \$48.8	 \$5.6	 \$54.4

**MAJOR BEGINNING BALANCE ADJUSTMENTS**

Unexpended funds for Oliver Plaza and Jail - \$14.3 million  
 Unexpended Econ. Develop funds - \$4.2 million  
 Underexpended Gen. Basic & Gen. Supp funds - \$5.2 million  
 Misc unexpended - \$1.7 million = \$25.5 million

**MAJOR EXPENDITURE CHANGES**

Community/Econ Develop. Grants carryover - \$7.3 million  
 Oliver Plaza carryover - \$6.9 million  
 Jail construction carryover - \$7.2 million  
 MH/MR/DD restored programss - \$3.2 million  
 Misc. net expenditures - \$3.9 million = \$29.7 million

**MAJOR REVENUE INCREASES/DECREASES**

MH/MR/DD state revenue - \$2.6 million  
 Interest income - \$.7 million  
 Public works cost sharing - \$1.8 million  
 Misc. - \$1.4 million = \$6.5 million

**NET TRANSFERS**

Gaming Revenues used for Comm/Econ. Dev. Grants - \$3 million  
 Gaming Revenues used for Easter Lake Lodge - \$.3 million  
 Net Transfer increase = \$3.2 million

**TOTAL BALANCES USED = \$19.9 MILLION**