

The Polk-Des Moines Taxpayers Association was founded in 1921. It is a private, independent, non-partisan organization whose purpose is the promotion of efficient and economical local government. The Association's philosophy is that good government is the business of every citizen. Sound fiscal policies are promoted and supported by an informed, broad-based membership, made up of community leaders and taxpayers.

The Polk-Des Moines Taxpayers Association voted to **SUPPORT** the proposed budget for FY2008/2009. We believe that the Board of Trustees and staff do an excellent job under difficult circumstances. The Association wants to thank everyone from top to bottom for their efforts, which is reflected in Broadlawns' JCAHO certification.

When we review municipal budgets, the Association demands performance measures. These help insure two key points. The first is that taxpayers know that the organization is operating in an effective and efficient manner. The second is that decisions are made based on data. With the patient surveys, the employee survey, and the Vital Signs report card, BMC fulfills this requirement. In addition, sharing the information with everyone should help in getting buy-in at all levels for continuous improvement in performance.

The move to the Lutheran Hospital did not come to pass. Now Broadlawns needs to move forward. The planned facility improvements to the existing site seem to us a measured, responsible step to improving both the facility and the ability to provide better service. The Association offers our support in your endeavor to upgrade the building.

The Association appreciates the conversation we had with Mr. Jenner and Mr. White concerning funds expended to market Broadlawns. The Trustees and staff must monitor the results so that dollars spent for that function do add to the bottom line. If there is not a positive correlation between spending and results, then that spending must be suspended.

The numbers associated with "Uncollectibles" and "Accounts Receivable" makes us nervous. We urge the staff to stay focused on making improvements and getting results, and for the Trustees to closely monitor this issue. We are confident that your efforts with the in-house billing and the reduction in the number of days in A/R will lead to success.

In closing, the Taxpayers Association feels that it should repeat our comment from last year, that the Association appreciates "Mr. Jenner's commitment to running BMC in an efficient business-like manner" while recognizing the important safety net mission of the hospital.

**BROADLAWNS MEDICAL CENTER  
BUDGET SUMMARY**

	ACTUAL FY04/05	ACTUAL FY05/06	% OF CHANGE	ACTUAL FY06/07	% OF CHANGE	RE-EST FY07/08	% OF CHANGE	PROPOSED FY08/09	AMOUNT CHANGE	% OF CHANGE
LEVY RATE	\$3,256,999	\$3,202,336	-1.7%	\$3,491,571	9.0%	\$2,969,959	-14.9%	\$2,924,008	(\$0,045,511)	-1.5%
TAXABLE PROPERTY VALUATION	\$13,568,607,957	\$13,991,872,178	3.1%	\$14,996,069,732	7.2%	\$15,569,066,512	3.8%	\$16,411,749,613	\$842,683,101	5.4%
TOTAL ASSESSED VALUATION	\$20,704,835,862	\$21,445,230,766	3.6%	\$24,828,718,045	15.8%	\$25,929,680,753	4.4%	\$29,944,466,163	\$4,014,785,410	15.5%
PROPERTY TAX LEVY: PROPOSED	\$44,046,852	\$43,718,435	-0.7%	\$47,454,996	8.5%	\$46,233,671	-2.6%	\$47,989,223	\$1,755,552	3.8%
% OF REVENUE	56.7%	52.8%	-6.7%	53.5%	1.3%	51.4%	-4.0%	51.2%	(\$0,200,000)	-0.3%
TOTAL UNCOLLECTIBLES	\$55,432,410	\$65,638,258	18.4%	\$81,542,914	24.2%	\$78,852,435	-3.3%	\$92,598,123	\$13,745,688	17.4%
TAX REVENUE VS. TOTAL UNCOLLECTIBLES	79.5%	66.6%	-16.2%	58.2%	-12.6%	58.6%	0.8%	51.8%	(\$6,800,000)	-11.6%
COLLECTIBLE REVENUE AS A % OF REVENUE	28.7%	20.7%	-27.9%	8.0%	-61.3%	12.4%	54.7%	1.1%	(\$11,200,000)	-90.7%
TOTAL REVENUE	\$77,751,629	\$82,755,098	6.4%	\$88,639,693	7.1%	\$89,999,097	1.5%	\$93,671,346	\$3,672,249	4.1%
TOTAL EXPENDITURE	\$76,034,874	\$83,044,455	9.2%	\$86,078,209	3.7%	\$92,004,701	6.9%	\$92,929,102	\$924,401	1.0%
NET GAIN (LOSS)	\$1,716,755	(\$289,357)	-116.9%	\$2,561,484	-985.2%	(\$2,005,604)	-178.3%	\$742,244	\$2,747,848	-137.0%
TOTAL ENDING BALANCE	\$14,072,745	\$13,783,388	-2.1%	\$16,344,872	15.7%	\$14,339,268	-14.0%	\$15,081,512	\$742,244	5.2%
BALANCE RESERVE	18.5%	16.6%	-10.3%	19.0%	14.4%	15.6%	-17.9%	16.2%	(\$600,000)	4.1%
GENERAL FUND REVENUE	\$63,479,867	\$72,302,521	13.9%	\$74,403,532	2.9%	\$78,370,594	5.3%	\$81,972,276	\$3,601,682	4.6%
GENERAL FUND EXPENDITURE	\$77,659,944	\$86,471,064	11.3%	\$90,184,305	4.3%	\$96,625,808	7.1%	\$95,897,377	(\$728,431)	-0.8%
TRANSFERS IN	\$15,508,045	\$12,342,673	-20.4%	\$15,637,075	26.7%	\$17,078,023	9.2%	\$16,984,919	(\$93,104)	-0.5%
NET GAIN (LOSS)	\$1,327,968	(\$1,825,870)	-237.5%	(\$143,698)	-92.1%	(\$1,177,191)	719.2%	\$3,059,818	\$4,237,009	-359.9%
GENERAL FUND BALANCE	\$9,773,508	\$7,947,638	-18.7%	\$7,803,940	-1.8%	\$6,626,749	-15.1%	\$9,686,567	\$3,059,818	46.2%
BALANCE RESERVE	12.6%	9.2%	-27.0%	8.7%	-5.9%	6.9%	-20.7%	10.1%	(\$1,300,000)	47.3%
ANTICIPATORY WARRANTS	\$0	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	\$0	0.0%
CURRENT BALANCE	-	-	0.0%	-	0.0%	-	0.0%	-	-	0.0%
SALARIES & BENEFITS:	\$45,621,057	\$49,936,190	9.5%	\$51,021,344	2.2%	\$54,493,112	6.8%	\$55,840,194	\$1,347,082	2.5%
% OF EXPENDITURE	60.0%	60.1%	0.2%	59.3%	-1.4%	59.2%	-0.1%	60.1%	0.9%	1.5%
PER EMPLOYEE	\$58,773	\$62,537	6.4%	\$64,510	3.2%	\$66,928	3.7%	\$68,398	1470	2.2%
EMPLOYEES (FTE):										
CLINICAL SERVICES	265.1	389.2	46.8%	269.8	-30.7%	282.3	4.6%	294.3	12.00	4.3%
MEDICAL EDUCATION SERVICES	44.9	47.9	6.8%	51.9	8.4%	54.6	5.2%	59.8	5.20	9.5%
MEDICAL STAFF SERVICES	257.8	186.2	-27.8%	228.8	22.9%	238.6	4.3%	235.6	(3.00)	-1.3%
BUSINESS SERVICES	97.0	65.1	-32.9%	111.2	70.8%	118.0	6.1%	120.5	2.50	2.1%
ADMINISTRATIVE SERVICES	106.9	108.0	1.0%	123.3	14.2%	129.0	4.6%	125.2	(3.80)	-2.9%
GOVT & EXTERNAL RELATIONS	4.7	2.1	-55.1%	5.9	181.0%	5.0	-15.3%	4.0	(1.00)	-20.0%
CLOSED COST CENTERS	0.0	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	-	0.0%
UNASSIGNED	0.0	0.0	0.0%		-100.0%	(13.3)	-100.0%	(23.0)	(9.70)	72.9%
TOTAL EMPLOYEES	776.2	798.5	2.9%	790.9	-1.0%	814.2	2.9%	816.4	2.20	0.3%
TOTAL IN-PATIENT DAYS	18,883	18,113	-4.1%	20,128	11.1%	20,190	0.3%	21,063	873	4.3%
TOTAL OUT-PATIENT VISITS	166,145	168,512	1.4%	162,331	-3.7%	170,871	5.3%	170,000	(871)	-0.5%