

Since 1921, the Polk-Des Moines Taxpayers Association, a non-partisan, non-profit private organization, has been diligently working in the Des Moines metro area in support of good government. Its broad-based membership has encouraged sound fiscal policy by analyzing municipal budgets, following local governmental policies and practices, and performing independent research. The Association holds as its purpose the promotion of effective and efficient government that is conducted in full public view

The Association wants to thank Board of Trustees Chair Paul Gillispie for hosting the budget review meeting on February 21st, and CEO Jody Jenner and CFO Al White for discussing the proposed budget for FY2007/2008 with the Taxpayer membership and for the very good working relationship that exists year-round between Broadlawns Medical Center and the Association.

The Polk-Des Moines Taxpayers Association voted to SUPPORT the proposed budget for FY2008. In addition, the membership would like to make the following comments.

The Association appreciates the positive attitude and enthusiasm displayed by Mr. Jenner. The Board of Trustees made an excellent choice when they offered the CEO position to him. Mr. Jenner's commitment to running BMC in a business-like manner using benchmarks, productivity and performance measures, and hospital key indicators are the right steps to continue increasing patient days, revenues, and net income.

Another excellent tool to improve service and enhance the reputation of this facility are the patient surveys. Getting feedback from one's users, and then acting on that feedback is the way successful organizations operate by providing quality service and implementing a successful marketing campaign, BMC should continue to see better-than-budgeted monthly numbers.

Four years ago, Association leadership met with Taxpayer Association members Iowa Health and Mercy Medical to urge them to find ways to collaborate with BMC. Iowa Health has stepped up to the plate, working with Broadlawns in a number of ways. The Association thanks both BMC and Iowa Health for their efforts. Another significant opportunity, the possible move to the Lutheran facilities, may be on the horizon. BMC staff and the Board of Trustees have taken the first steps to collect community input and foster a sense of ownership.

Health insurance for employees is a major concern for every governing body: cities, school districts, counties, states, and yes, Broadlawns. The Association membership was pleased to hear about the proactive steps being taken by the administration. The use of training and incentives to control these costs are good business practices. As always, the Association urges staff to continually seek ways to control other major expense categories such as drugs and salaries & benefits.

The Association supported Broadlawns' use of the Emergency Levy to fund a desperately needed IT upgrade. The reports are that implementation is going well. A large part of this success is due to the efforts of the BMC employees. The Association wants to thank all of them for their hard work and dedication and looks forward to more positive reports concerning Meditech, 1500 Billing, and Collections.

**BROADLAWNS MEDICAL CENTER  
BUDGET SUMMARY**

	ACTUAL FY03/04	ACTUAL FY04/05	% OF CHANGE	ACTUAL FY05/06	% OF CHANGE	RE-EST FY06/07	% OF CHANGE	PROPOSED FY07/08	AMOUNT CHANGE	% OF CHANGE
LEVY RATE	\$3,05810	\$3,25699	6.5%	\$3,20236	-1.7%	\$3,49157	9.0%	\$2,96959	(\$0,52198)	-14.9%
TAXABLE PROPERTY VALUATION	\$12,815,004,066	\$13,568,607,957	5.9%	\$13,991,872,178	3.1%	\$14,996,069,732	7.2%	\$15,569,066,512	\$572,996,780	3.8%
TOTAL ASSESSED VALUATION	\$19,084,815,116	\$20,704,835,862	8.5%	\$21,445,230,766	3.6%	\$24,828,718,045	15.8%	\$25,929,680,753	\$1,100,962,708	4.4%
PROPERTY TAX LEVY: PROPOSED	\$39,318,842	\$44,046,852	12.0%	\$43,718,435	-0.7%	\$51,359,946	17.5%	\$46,233,671	(\$5,126,275)	-10.0%
% OF REVENUE	53.3%	56.7%	6.3%	52.8%	-6.7%	56.7%	7.4%	51.4%	-5.3%	-9.4%
TOTAL UNCOLLECTIBLES	\$53,422,049	\$55,432,410	3.8%	\$65,638,258	18.4%	\$66,665,048	1.6%	\$78,852,435	\$12,187,387	18.3%
TAX REVENUE VS. TOTAL UNCOLLECTIBLES	73.6%	79.5%	8.0%	66.6%	-16.2%	77.0%	15.7%	58.6%	-18.4%	-100.0%
COLLECTIBLE REVENUE AS A % OF REVENUE	27.6%	28.7%	4.1%	20.7%	-27.9%	26.4%	27.5%	12.4%	-14.0%	-53.1%
TOTAL REVENUE	\$73,759,631	\$77,751,629	5.4%	\$82,755,098	6.4%	\$90,555,217	9.4%	\$89,999,097	(\$56,120)	-0.6%
TOTAL EXPENDITURE	\$73,150,320	\$76,034,874	3.9%	\$83,044,455	9.2%	\$88,104,582	6.1%	\$92,004,702	\$3,900,120	4.4%
NET GAIN (LOSS)	\$609,311	\$1,716,755	181.8%	(\$289,357)	-116.9%	\$2,450,635	-946.9%	(\$2,005,605)	(\$4,456,240)	-181.8%
TOTAL ENDING BALANCE	\$12,355,990	\$14,072,745	12.2%	\$13,783,388	-2.1%	\$16,234,023	15.1%	\$14,228,418	(\$2,005,605)	-12.4%
BALANCE RESERVE	16.9%	18.5%	9.6%	16.6%	-10.3%	18.4%	11.0%	15.5%	-3.0%	-16.1%
GENERAL FUND REVENUE	\$62,880,750	\$63,479,867	1.0%	\$72,302,521	13.9%	\$72,638,148	0.5%	\$78,370,594	\$5,732,446	7.9%
GENERAL FUND EXPENDITURE	\$73,801,014	\$77,659,944	5.2%	\$86,471,064	11.3%	\$94,528,945	9.3%	\$94,861,778	\$332,833	0.4%
TRANSFERS IN	\$14,706,271	\$15,508,045	5.5%	\$12,342,673	-20.4%	\$17,783,862	44.1%	\$16,744,234	(\$1,039,628)	-5.8%
NET GAIN (LOSS)	\$3,786,007	\$1,327,968	-64.9%	(\$1,825,870)	-237.5%	(\$4,106,935)	124.9%	\$253,050	\$4,359,985	-106.2%
GENERAL FUND BALANCE	\$8,445,540	\$9,773,508	15.7%	\$7,947,638	-18.7%	\$3,840,703	-51.7%	\$4,093,753	\$253,050	6.6%
BALANCE RESERVE	11.4%	12.6%	10.0%	9.2%	-27.0%	4.1%	-55.8%	4.3%	0.3%	6.2%
ANTICIPATORY WARRANTS	\$0	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	\$0	0.0%
CURRENT BALANCE	\$0	-	0.0%	-	0.0%	-	0.0%	-	-	0.0%
SALARIES & BENEFITS:	\$42,745,502	\$45,621,057	6.7%	\$49,936,190	9.5%	\$53,270,195	6.7%	\$54,501,617	\$1,231,422	2.3%
% OF EXPENDITURE	58.4%	60.0%	2.7%	60.1%	0.2%	60.5%	0.5%	59.2%	-1.2%	-2.0%
PER EMPLOYEE	\$54,795	\$58,767	7.2%	\$62,537	6.4%	\$64,750	3.5%	\$66,890	2139	3.3%
EMPLOYEES (FTE):										
CLINICAL SERVICES	269.6	265.1	-1.7%	389.2	46.8%	389.1	0.0%	401.4	12.30	3.2%
MEDICAL EDUCATION SERVICES	49.2	44.9	-8.8%	47.9	6.8%	51.9	8.4%	55.0	3.10	6.0%
MEDICAL STAFF SERVICES	240.8	257.8	7.0%	186.2	-27.8%	197.1	5.9%	190.4	(6.70)	-3.4%
BUSINESS SERVICES	150.5	97.0	-35.5%	65.1	-32.9%	85.3	31.0%	69.0	(16.30)	-19.1%
SUPPORT SERVICES	55.3	102.6	85.6%	102.5	-0.1%	105.5	2.9%	106.0	0.50	0.5%
PUBLIC AFFAIRS	10.5	4.7	-55.4%	2.1	-55.1%	2.0	-4.8%	2.0	-	0.0%
EXECUTIVE OFFICES	3.2	4.3	34.1%	5.5	28.2%	5.1	-7.3%	4.3	(0.80)	-15.7%
GENERAL EXPENSES	-	0.1	0.0%	0.0	0.0%	0.0	0.0%	0.0	-	0.0%
CLOSED COST CENTERS	1.0	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	-	0.0%
UNASSIGNED	-	0.0	0.0%	0.0	0.0%	(13.3)	-100.0%	(13.3)	-	0.0%
TOTAL EMPLOYEES	780.1	776.3	-0.5%	798.5	2.9%	822.7	3.0%	814.8	(7.90)	-1.0%
TOTAL IN-PATIENT DAYS	19,211	18,883	-1.7%	18,113	-4.1%	19,070	5.3%	20,190	1,120	5.9%
TOTAL OUT-PATIENT VISITS	166,426	166,145	-0.2%	168,512	1.4%	171,425	1.7%	170,871	(554)	-0.3%